

**KWAME NKRUMAH UNIVERSITY OF SCIENCE AND TECHNOLOGY,
KUMASI GHANA**

**EVALUATING AND MODELLING THE ADOPTION OF VARIOUS HEALTH
INFORMATION TECHNOLOGY (HIT) DATA STANDARDS.**

A CASE STUDY OF SOME SELECTED HOSPITALS

BY

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(BSC. MATHEMATICS)

**A THESIS SUBMITTED TO THE COLLEGE OF SCIENCE,
DEPARTMENT OF COMPUTER SCIENCE,**

**IN PARTIAL FULFILLMENT OF THE REQUIREMENT FOR A DEGREE
OF**

MASTER OF SCIENCE IN HEALTH INFORMATICS

DECEMBER, 2018

KNUST



DECLARATION

I hereby declare that this submission is my own work towards the Master of Science in Health Informatics and that, to the best of my knowledge, it contains no material previously published by another person or material which has been accepted for the award of any other degree of the university, except where due acknowledgement has been made in the text.

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DEDICATION

TO GOD BE THE GLORY

ACKNOWLEDGEMENT

My profound gratitude rest on the doorsteps of my supervisor Dr. Edward Ansong and Dr. M. Asante as HOD Computer Science Department, KNUST. My surviving mother's guidance is overwhelmingly appreciated. I also want to thank my lovely sisters for their support in my entire life and to my brother Mr. Felix Apiribu (lecturer, Nursing Department-KNUST).

Appreciation also goes to the regional health directorate and the various administrators of the health facilities I visited for their relentless efforts in allowing access and assisting me put up this piece of work. My lovely wife and kids who are solidly behind me in pursuit of this program are duly acknowledged and gratified.

ABSTRACT

The adoption of health information technology applications can yield real benefits for nations in terms of aspects such as increased delivery of care based on guidelines, enhanced monitoring and surveillance activities, a reduction in medication errors, decreased rates of potentially redundant or inappropriate care, and reductions in the cost of medical services. However, to what extent is health information technology adopted in Ghana. This study thus evaluated the adoption of various health information technology related standards at the decision-making stage of hospitals in Ashanti Region. The research design for the study

was cross sectional, with quantitative research approach. The population of the study comprises the staff who used health information technology in the selected hospitals. In all, 260 respondents were sampled from 10 hospitals using purposive sampling technique. The study concludes that, the three main factors (Standard factors, Organisational factors, and Environmental factors) significantly influenced the adoption process of health information technology related data standards in Ghanaian healthcare institutions. Standard factors such as observability of information that is available regarding health data standards, systems integration with existing IT infrastructure, relative advantage of a particular IT standard, and the complexity of using a particular IT standard, greatly influenced hospital's adoption of a health information technology. Organisational factors such as the type of healthcare organisation (whether private, public, quasi or missionary), availability of data analysis experts, resistance to change, and the size of healthcare organization also influenced the adoption of health information technology. Finally, environmental factors like the existence of national healthcare system policy by government, and availability of professionals to operationalize a standard also influenced hospital's adoption of a health information technology. It was recommended that, health information technology service providers must make room for the potential clients (like hospitals) to try out the system on a smaller scale, to judge its effectiveness before purchasing it. Hospitals aiming at adopting health information technology should ensure to effectively communicate with their staff on the benefits of the new system, and training them adequately to operate the new systems, as these will help reduce the chance of change resistance.

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CHAPTER ONE

INTRODUCTION

1.0 Introduction

This chapter begins with an overview of the interconnectability barriers that exist between health information technology applications, which is the result of a lack of consensus concerning health data standards. It then describes the issues and current state of affairs surrounding health data standards. Following this, the adoption and use of health data standards are described and then the current position regarding the adoption of health information technology in Ghana is outlined. The motivation, scope, questions, aims, objectives and significance of this research are then identified and stated. This chapter concludes with a breakdown of the overall structure of this thesis.

The adoption of multifunctional health information technology (HIT) applications can yield real benefits for nations in terms of aspects such as increased delivery of care based on guidelines, enhanced monitoring and surveillance activities, a reduction in medication errors, decreased rates of potentially redundant or inappropriate care, and reductions in the cost of medical services (Choudhry et al., 2006). HIT can be defined as “the application of information processing involving both computer hardware and software that deals with the storage, retrieval, sharing, and use of health care information, data, and knowledge for communication and decision making” (Thompson & Breilich, 2004, p. 38). However, creating a better-functioning HIT infrastructure requires, among other things, a complete electronic health record (EHR) that is available to the point of care (Hammond, 2005). Today, an EHR system is thought to be the heart of the HIT infrastructure (Grimson et al., 2000). The International Organization for Standardization (ISO) ISO/TC 215 (2003, p. 8) defines an

CHRS system is “a repository of longitudinal information regarding the health of a subject of care in computer processable form, stored and transmitted securely, and accessible by multiple authorized users. Its primary purpose is the support of continuing, efficient and quality integrated healthcare and it contains information which is retrospective, concurrent and prospective.”

CHRS is thought not to be an end in itself, but is a tool for supporting the continuity of care and, consequently, the quality, accessibility and efficiency of healthcare delivery (Ilekovidis, 1998). However, this requires a suitable level of interoperability between the communicating applications. Interoperability means that the communication language must be understandable by the systems at the receiving end of a communication (Hammond, 2005) and the interoperability required to allow a “mix-and-match” environment requires a certain level of standardisation for the health data (Hammond, 2005). ISO/IEC Guide 2 (1996) defines ‘standards’ as: “documented agreements containing technical specifications or other precise criteria to be used consistently as rules, guidelines, or definitions of characteristics, to ensure that materials, products, processes and services are fit for their purpose.” Today, health data standards are expected to be a viable solution to the obstacles and issues facing interoperability, medical data exchange and the widespread deployment of HIT applications (Zheng et al., 2007; Birlor et al., 2006). This was also confirmed by Birlor et al. (2006) who advocated that aspects of standardisation should be accorded special attention during the implementation of future national CHRS programs.

1.2 Statement of Problem

Despite the health data standards are fundamental for creating a robust and interoperable HIT infrastructure, such standards have not evolved to anywhere near the extent that

standards have in other major industries, such as the banking industry, for example (Hammond, 2005). The review of the literature reveals several reasons for this. First, by its nature, healthcare is a complex system with many independent and interrelated components (Khoumbeti et al., 2006; Plsek & Greenhalgh, 2001).

Secondly, clinical information itself is very complex. For example, the SNOMED Clinical Terms Coding System alone defines more than 350,000 clinical concepts and there are many other coding systems (Chichiborg et al., 2005). Thirdly, healthcare standards are constantly evolving and changing, unlike those in other industries and, for example, medical science is currently placing great emphasis on genomics which requires the integration of biomedical information with the HIT applications (Bogoyen, 2007). Fourthly, no serious international efforts for consolidating and harmonising the development of healthcare standards have been made yet (Hammond, 2005).

The literature also reveals that the adoption of healthcare standards remains frustratingly low among healthcare IT vendors and healthcare providers who do they exist (Hammond, 2005). For example, Zheng et al. (2007) claim that healthcare organisations considering investing in standardisation cannot gain benefit directly; as a result, they prefer to invest in the IT infrastructure (e.g. networks, platforms) rather than in standardisation. The literature explains some justifications for this. First, healthcare standards often describe information architecture in rather more general and abstract terms than is required by engineers designing and implementing systems (Cerr & Moor, 2003).

Secondly, there is no reliable way for professionals seeking to acquire or upgrade systems to specify a level of adherence to communication standards sufficient to achieve truly efficient interoperability (Cerr & Moor, 2003). Thirdly, there is no clear road map for applying the

vest body of technical information assembled by standards' groups to solve specific clinical problems. Therefore, it frequently requires a major effort to achieve significant integration of multiple systems, even when all the systems involved comply with established standards (Hemmond, 2005; Cerr & Moorç, 2003). fourthly, there is a wide range of health data standards available today on domain-specific and domain-neutral levels.

This has resulted in multiple standards which makes it difficult for healthcare organisations to know the standards to which they should pay attention, they once they should embrace, and those which they should adopt (Chheda, 2007; Hemmond, 2005). Fifthly, the proliferation of standards means they sometimes overlap and conflict. This has the potential for confusion which, in turn, hampers market transparency and leads to users and vendors not implementing any standards at all whilst waiting for the situation to resolve (Jendres, 2007). Today, the standardisation of health data is thought of as a necessity for every country. This must be undertaken by governments, and both funding and support are required from them (Zheng et al., 2007). The literature explains the importance of the role of governments from different perspectives. First, the standardisation of health data is an authoritative field in which market mechanisms do not work as there is always a need to develop a new standard or to customise an available one to fit local and national needs (Zheng et al., 2007). Secondly, health data standards on their own do not guarantee the acceptability and sustainability of a HIT infrastructure (Chheda, 2007).

Thirdly, standardisation is necessary to smooth technical application of specifications. It is rather a complex balance between different types of requirement including organisational, social and managerial aspects (Mykkanen & Tuominen, 2008). Fourthly, attempting to define in advance all the standards required for managing and exchanging

medical information is not feasible. Instead, “just-in-time” standards, with the ability to produce quickly standards which are effective and acceptable, are felt to be the most appropriate solution for making progress toward interoperability (Hemmond, 2005). Fifthly, the development of interoperable standards, not only technically defines a method of interoperation between the different systems in a network, but, most importantly, represents a proposal for the future of complex socio-technical systems in the shape of a national network (Williëms et al., 2004).

Therefore this study intends to evaluate and model the adoption of HIT related standards in the healthcare systems.

1.3 Objectives of Study

The general objective of the study is to evaluate and model the adoption of various health information technology (HIT) related data standards. In order to achieve this, the following specific objectives need to be achieved:

1. To identify the extent to which standard factors influence the adoption process of health information technology related data standards in Ghanaian healthcare organisations.
2. To determine which Organisational factors greatly influence the adoption process of health information technology related data standards in Ghanaian healthcare organisations.
3. To ascertain the environmental factors influencing the adoption process of health information related data standards in Ghanaian healthcare organisations?

1.4 Rçşçërch Quçstions

The following quçstions wçrç formulëtçd to èct ès è bësis for this rçşçërch:

1. Whët stëndërd fëctors prçdominëntly influçncç thç èdoption of hçëlth rçlëtçd dëtë stëndërds in Ghënëiën hçëlthcërch orgënisëtions?
2. Whët ërch thç orgënisëtionël fëctors influçncing thç èdoption procçss of hçëlth dëtë stëndërds in Ghënëiën hçëlthcërch orgënisëtions?
3. Whët çnvironmëntël fëctors greatly influçncç thç èdoption of hçëlth informëtion tçchnology rçlëtçd data stëndërds in Ghënëiën hçëlthcërch orgënisëtions?

1.5 Significëncç of thç Rçşçërch

The initiël litçrëturç rçviçw highlightçd thët thçrç is no çmpiricël rçşçërch into thç fëctors thët hëvç èn impëct on thç èdoption of HIT rçlëtçd stëndërds ènd, in përticulër, nonç within thç Ghënëiën hçëlthcërch contçxt. This mçëns thët ècëdçmics ènd prëctitionçrs, who ërch dçvotçd to thç on-going usç of thçşç stëndërds, still lëck è significënt body of çvidçncç with rçgërd to thç fëctors thët influçncç thçir èdoption. This rçëffirms thç nççd for è morç in-dçpth study to invçstigëtç thç èdoption of HIT rçlëtçd stëndërds èt thç dçcision-mëking stëgç in hçëlthcërch orgënisëtions. Thus, this rçşçërch hës importënt implicëtions for both ècëdçmics ènd prëctitionçrs. From èn ècëdçmic pçrspçctivç, thç importëncç of this study liçs in two ërçës: first, most çntçrprisç èdoption studiçs hëvç primërily focusçd thçir çfforts on çstëblishçd ènd ëlrçëdy wëll-understood IT ènd thçrçforç littlç rçşçërch hës bççn conductçd rçlëtçd to thç èdoption ènd implçmëntëtion of hçëlthcërch IT or issuçs rçlëtçd to stëndërdisëtion ènd dëtë çxchëngç (Bësölç, 2008). Sçcondly, thç tçchnology èdoption përëdigm in dçvçloping nëtions, which still rçmëins è complçx ènd importënt phçnomçnon,

hës rççivçd only ẽ smẽll ẽmount of rçşçẽrch ẽttẽntion (Ël-Gẽhtẽni, 2003). From ẽ prẽctitionçr's point of viçw, Grçchçnig çt ẽl. (2008), in thçir study of intçropçrẽbiliti in nẽtionẽl ç-hçẽlth strẽtçgiçs in ẽ Middlç Çẽstçrn Stẽtç, pointçd out thẽt thç intçgrẽtion of çxisting systçms ẽnd infrẽstructurç cẽn bç much morç dçmẽnding ẽnd rçsourcç consuming thẽn building from scrẽtch. Thçy ẽlso ẽddçd thẽt dçvçloping nẽtions hẽvç fçwçr prçdçfinçd IT infrẽstructurçs thẽt hẽvç to bç intçgrẽtçd ẽnd thçrçforç cẽn morç dçfinitçly implçmçnt thçir ovçrẽll nẽtionẽl plẽn for ç-hçẽlth. Thus, thç importẽncç of this rçşçẽrch, from ẽ prẽctitionçr's point of viçw, liçs in two ẽrçẽs. First, it providçs dçcisionmẽkçrs in Ghẽnẽiẽn hçẽlthcẽrç orgẽnisẽtions with ẽ bçttçr undçrstẽnding of thç ẽdoption procçssçs for hçẽlth dẽtẽ stẽndẽrds in ordçr to dçsign ẽn ẽppropriẽtç strẽtçgy for intçgrẽting thçm. Sçcondly, thç outcomçs of this study cẽn bç ẽ rçfçrçncç for othçr strẽtçgic plẽnners in thç hçẽlth sçctor in dçvçloping countriçs ẽnd cẽn bç usçd to promotç thç ẽdoption of HIT rçlẽtçd stẽndẽrds in thosç nẽtions.

1.6 Scopç of thç Study

Within thç IT community, stẽndẽrds ẽrç rçquirçd for vẽrying dçgrççs of intçropçrẽbiliti bçtwççn informẽtion systçms (IS) which ẽrç ẽll working to vẽrying numbçrs. Duç to this divçrsity, thç scopç of this rçşçẽrch covçrs thosç hçẽlth dẽtẽ stẽndẽrds thẽt ẽrç çplẽinçd in dçtẽil, togçthçr with thçir clẽssificẽtions, but ẽ broẽd gçnçrẽlisẽtion is bçyond thç scopç of this rçşçẽrch. This study also covers organisational and environmental factors. Those standards, organisational and environmental factors have bççn çvẽluẽtçd in tçrms of thç dçcision-mẽking stẽgç in thç ẽdoption procçss in Ghẽnẽiẽn hçẽlthcẽrç orgẽnisẽtions. Out of thç numerous Ghẽnẽiẽn hçẽlthcẽrç orgẽnisẽtions, tçn sçlçtçd hospitẽls in thç Ëshẽnti

Rçgion hëvç bççn involvçd in this rçşçërch: Komfo Ėnokyç Tçëching Hospitël(public), Kumësi south gov't Hospitël(public), South Suntrçsu gov't hospitël(public), Ėşëfo Ėgyçi hospitël(privëtç), St. Pëtrick's hospitël(mission), Ėsonomëso Gov't hospitël(public), Ėnkëëşç Fëith Mçthodist Hçëling Hospitël(mission), Tëfo gov't Hospitël(public), Univçrsity Hospitël Knust (Quësi), Wçst Çnd Hospitël (privëtç)

Thçşç hospitëls wçrç chosçn bççëuşç thçy ërç thç mëjor hçëlthcërch orgënisëtions in thç rçgion with thç up-to-dëtç tçchnologicël infrastruoturç, thçy hëvç ënd rçcruit wçll-quëlifichd pçoplç with rçgërd to both IT ënd hçëlth informëtics, ënd thçy ërç considçrçd to bç thç mëin supportçrs of ç-hçëlth initiëtivçs in Ghënë.

1.7 Orgëniçtion of Study

Thç study is orgënişcd into fivç chëptçrs ëş follows:

Chëptçr Onç: Introduction – Bëckground Thçory: Thç purposç of this chëptçr is to highlight thç issuçs, nççd ënd motivëtion for thç rçşçërch ënd thçn to dçvçlop thç rçşçërch's quçstions, ëims ënd objçtivçs. Thçşç ërç rçquirçd to guidç thç procçss of thç rçşçërch.

Chëptçr Two: Hçëlth Dëtë Stëndërds – Bëckground Thçory: This chëptçr providçs ë morç dçtëilçd rçviçw of hçëlth dëtë stëndërds. It highlights thç importëncç of hçëlth dëtë stëndërds ënd diffçrçnt clëssificëtions of thçir typçs. Following this, it prçşçnts thç most wçll-known orgënisëtions thët dçvçlop ënd promotç hçëlth dëtë stëndërds. Litçrëturç

Rçviçw of Innovëtion Ėdoption – Bëckground Thçory: This chëptçr ëlso rçviçws thç litçrëturç by ëşşçssing in morç dçpth thç innovëtion ëdoption modçls in ordçr to offçr çvidçncç ënd support from thç litçrëturç dçscribing innovëtion ëdoption ët thç dçcisionmëking stëgç in

organisations. It also discusses the previous studies concerning the adoption process of IT related standards and so identifies the gap within studies related to

HIT standards that this research seeks to fill. Research Conceptual Model - Focal Theory: In this chapter, which is based on the Diffusion of Innovation (DOI) theory and the theory surrounding the Economics of Standards, the research concept is developed. Then, a critical review of the literature is carried out to identify the critical factors; these are then linked to the appropriate category in the conceptual model.

Chapter Three: Research Methodology – Data Theory: This chapter discusses the overall research philosophy applied in this research. In doing so, a quantitative research framework was constructed in order to ensure that all relevant research options were considered as a series of top-down stages.

Chapter Four: Data Analysis – Contribution: This chapter carries out the analysis of the collected quantitative data. In doing so, a hybrid approach, which includes thematic and cross-case analysis, is conducted to draw conclusions from the empirical evidence. With respect to the research questions, this chapter discusses the current status of health data standards in Ghanaian healthcare organisations, their roles, and the barriers and enabling factors in their adoption. Discussion – Contribution: The purpose of this chapter is to draw some lessons learned from the cases. In addition, the critical factors identified in the analysis are discussed in accordance with the literature to validate further the empirical findings. Moreover, the proposed model is modified and validated to be a reference for the adoption of HIT related standards.

Chapter Five. Conclusion – Contribution: The principal aims of this chapter are to present a set of recommendations to promote the adoption of health data standards in healthcare

organisations, in particular in Ghëñëñ, ènd èlso to çxplëin how this rçsçërch contributçs to thç body of knowlçdgç through thç dçvçlopment of è frëmçwork of thç criticël fëctors influñcing thç èdoption of HIT rçlëtçd stëndërds èt thç dçcision-mëking stëgç in hçlthcërgç organisations. This chëptçr èlso prçsçnts somç of thç limitëtions of this study ènd suggçstions for furthçr rçsçërch.

CHËPTÇR TWO

LITÇRËTURÇ RÇVIÇW

2.0 Introduction

This chëptçr rçviçws thç litçrëturç surrounding hçlth dëtë stëndërds. It bçgins with èn ovçrviçw of thç importëncç of such stëndërds, çxplëins ènd illustrëtçs somç typçs ènd clëssificëtions in this rçgërd. Nçxt, it prçsçnts litçrëturç on innovëtion èdoption thçoriçs in dçpth by using thç studiçs on IT rçlëtçd stëndërds cërrid out so fër ènd rçvçëls, from this çxëminëtion, thç nççd for conducting othçr çmpiricël studiçs concërning thç èdoption of HIT rçlëtçd stëndërds duç to thç limitçd numbçr of scholërly pëpçrs in Ghëñëñ scçnërio. Discoursç on thç growing body of litçrëturç rçgërding innovëtion èdoption in è compëny ès è sçriçs of stëgçs thët is èlwëys èffçctçd by thç chërëctçristics of thç innovëtion itsçlf, thç organisation ècquiring thç innovëtion, ènd thç çxtçrnël çnvironmçnt in which thç organisation opçrëtçs. Thçrçëftçr, to invçstigëtç thç èdoption of IT rçlëtçd stëndërds, this chëptçr discussçs in dçtëil thç mëin thçoriçs concërning IT rçlëtçd stëndërds' èdoption thët hëvç bççn çxëminçd by prçvious studiçs.

2.1 Thç Importëncç of Hçlth Dëtë Stëndërds

Rapid growth in terms of investment and increased adoption of HIT applications in healthcare organisations worldwide can be seen today (Dai Fiol et al., 2013). However, such systems must be interoperable with one another in order for healthcare organisations to obtain the benefits that may be gained by such applications, such as increased patient safety, reduction in medical errors, improvements in efficiency and lower medical costs (Parker & Herdicker, 2009). This can be achieved by the implementation of consensus standards (Zheng et al., 2007). The use of such standards is based on the idea of developing agreed specifications or standards for data exchange; this will not depend on any proprietary IT applications but must be universally understood and accepted for data exchange (Thomas, 2006). In this way, the health data standards' industry has the potential to increase quality whilst, at the same time, lowering costs and the risks involved with developing, purchasing and managing HIT applications (Zheng et al., 2007). For example, the use of data standards has the benefit of eliminating the high maintenance costs of the direct translation approach whilst allowing systems to be added, upgraded or removed with little or no impact on the remaining systems (Thomas, 2006).

Luic and Stribor-Djvje (2006) and Spyrou et al. (2002) stated that health data standards are essential in the healthcare environment in order to set out the conditions for data access and usage, as well as to make the sharing of medical data technically feasible. Spooner and Clessen (2009), Jendrys (2007) and Hammond (2005) emphasised that health data standards are the critical foundation for creating and integrating a patient-centric CHR system, building national health information networks, interconnecting data among independent sites, creating a population database for health surveillance and for defence against bioterrorism, promoting clinical research, and facilitating clinical-decision support

(CDS). Wèlkçr çt èl. (2005) dçvçlopçd è comprçhçnsivç finënciël modçl thët showçd substëntiël improvçmçnts in thç çconomic çfficiçncy of mçdicël sçrvicçs through thç çxchëngç of pëtiçnts' informëtïon bçtwççn hçlthcërç providçrs ènd rçlètçd groups. Èccording to this modçl, grçètçr bçnçfits cën bç gëinçd from so-cëllçd "Lçvçl Four" intçropçrëbilitç, whçrç ÇHR informëtïon is sçëmçssly shërçd ènd usçd by diffçrçnt èpplicëtïons throughout thç cërç chëin. Luic ènd Stribçr-Dçvëjë (2006) clëimçd thët stëndërdising hçlth dëtë ènd businçss procçssçs is thç criticël stçp in çnëbling thç lërgç numbçr of primëry, sçcondëry ènd rçfçrrçd mçdicël sçrvicç orgënisëtïons (ç.g. phërmëciçs, lëborëtoriçs ènd rëdiology providçrs) to bç intçgrètçd.

Furthçrmorç, èn intçnsivç study of thç bçnçfits of hçlth dëtë stëndërds, cërriçd out by Spoonçr ènd Clëssçn (2009), dçmonstrètçd thçsç bçnçfits bësçd on six mëin èttributçs: nëmçly, sëfçty, çfficiçncy, timçlinçss, çffçctivçnçss, çquity ènd pëtiçntçntçrçdnçss. Thç sëfçty èspçct rçfçrs to thç prçvçntïon of mçdicël çrrors by èdhçring to guidçlinçs ènd thç culturël shift èmong providçrs towërds èn çxpçctëtïon of sëfçty-oriçntçd support. Thç çfficiçncy fëctor dçscribçs thç possibility of intçgrëting frëgmçntçd systçms so thët thçy cën function indçpçndçntly for thçir dçsignçd purposçs whilç shëring dëtë in such è wëy thët thç rç-çntry of dëtë is unnçççssëry. Timçlinçss rçfçrs to èçts thët must occur èccording to è schçdulç or èt è point in thç procçss of è disççsç whçrç wëiting wöuld rçsult in è poorçr outcomç. Hçlth dëtë stëndërds promotç consistçncy in thç èpplicëtïon of guidçlinçs thët, in turn, promotç thç çffçctivçnçss of hçlthcërç systçms ènd èlso èffçct thç çquity of such systçms by çnsuring thët informëtïon systçms providç thç sëmç lçvçls of sçrvicç to thç wholç populëtïon (vië functionël stëndërds); thçy will èlso mëkç possiblç rçgionël hçlth dëtë intçrchëngç nçtworks (vië mçssëging ènd tçrminology stëndërds). Stëndërdisçd ÇHR

systems and HIT applications could promote patient-centered care, with physicians and clinicians being able to retrieve the patients' record at any place, regionally, nationally and even internationally, in which the patient is being treated.

2.2 Challenges in Adoption of HIT Related Standards

2.2.1 Switching Cost

According to Hovév et al. (2004), high drug cost may require a high investment; this could be expected to limit the attractiveness of the new standard to the community of potential adopters. Another factor which can lead to a lower level of proliferation of the new standard is the perception of there being a high sunk cost since organisations have invested in their current infrastructure and so will be very reluctant to discard an amount of capital and equipment as a result of the requirements of adopting the new standard. Organisations are usually hesitant to adopt new standards owing to the likelihood that the cost of converting will be greater than the perceived benefits (Hovév et al., 2004). Therefore, many organisations conduct a cost-benefit analysis, covering both development and implementation costs, before adopting an innovation technology (Thomistoclous, 2004). This is because, for example, the new standard might require a high degree of effort, because of unfamiliarity in terms of the existing resources and skills in an organisation with the new standard.

2.2.2 Systems Integration

The aim of achieving standardization in health data in every nation is to achieve a comprehensive and integrated national health information infrastructure (Zheng et al., 2007). Luic and Stribor-Dčvějě (2006) and Spyrou et al. (2002) stated that health data

standards are essential in the healthcare environment to make the sharing of medical data among others technically feasible. Spooner and Clässon (2009), Jonders (2007), and Hemmond (2005) emphasize that health data standards are the critical foundation for creating and encouraging a patient-centric CHR system, building national health information networks, integrating data among independent sites, and creating a population database for health surveillance can be a major barrier in adoption of health standards particularly in developing as reported by Edubcsing et al. (2013).

2.2.3 Compatibility

This factor refers to the degree to which HIT related standards are consistent with the experiences, resources, practices, values, skills and the IT infrastructure of potential adopters or health facility. The compatibility of the new standards with the existing organisational technical infrastructure and culture is can be an important factor in the acquisition of standards amongst healthcare organisations (Fichman, 2004). For example, the studies by Wu (2004) and Chen (2003) found the lack of compatibility of web service technologies with the existing IT infrastructure to be one of the main barriers to adoption. Prmkumar and Ramesh (1995) explained that the incompatibility of new systems with the existing work culture and procedures might increase the likelihood of the new system being rejected.

2.2.4 Observability

The flow of information is necessary for creating positive expectations, Thomas et al. (2008) indicated that the lack of related information with regard to new standards might

hindër the diffusion of the standards amongst potential adopters at various geographic and cultural settings. Since effective communication channels and general industry knowledge can encourage the adoption of an innovation (Nilakantă & Scemll, 1990).

2.2.5 Professional Availability

Thomistoclaus (2004) explained that IT sophistication refers to the technical expertise and the level of understanding in addressing technical problems associated with the technologies in the organisations. Khumbeti et al. (2006) advocated that the availability of professionals, with regard to technical aspects, is an essential attribute to the success of the adoption of enterprise application integration in healthcare organisations. For example, Chwilo et al. (2001) concluded that organisations with sophisticated IT resources are more likely to be early adopters of CDI technology. In addition, Lorinc and Churchill (2005) clarified that non-uniformity between hospitals, with regard to the adoption of information security, is the result of a lack of local expertise; this was also supported by Doçbbiling et al. (2006) Morçovçr, Përç and Trudçlb (2007) found that a lack of technical expertise in a hospital can pose serious problems in the adoption phase of a PÉCS system. Furthermore, Fichmën (2004) found that the majority of the studies concerning innovation technology adoption concluded that organisations with the "Right Stuff" (i.e., greater innovation-related needs and abilities) exhibited a greater level of innovation (i.e., greater frequency, persistence, or extent of adoption).

2.2.6 Organizational Size

The size of an organisation may influence the adoption decision process of HIT related standards and there are several characteristics that might be said to reflect the size of a

hëllthcërc orgënisëtion. Èccording to Khoumbëti çt ël. (2006), vërious mçësursçs ërc usçd to rçprçsçnt thç sizç of ë hospitël, such ës thç numbçr of bçds, its totël ëssçts, ënd thç numbçr of pçrsonnçl. Howçvçr, Kimbçrly ënd Çvënisko (1981) stëtçd thët thç dominënt mçësursç bëing usçd in hospitël rçsçërch ës thç opçrëtionël dçfinition of thç sizç of ë hospitël ënd thç onç thët influçncçs thç ëdoption of tçchnologicël innovëtions is thç numbçr of bçds. Thç orgënisëtions sizç wës sççn by thç mëjority of thç prçvious rçlëtçd studiçs ës ën importënt fëctor. This is bçcëusç lërgç orgënisëtions ërc rich in tçrms of thç çssçntiël rçsourcçs (ç.g. finënciël ënd/or humën) rçquirçd to invçst in thç implçmçntëtion of ën innovëtion (Fichmën, 2004; Thong & Yëp, 1995). In ëddition, lërgç orgënisëtions hëvç bççn sççn ës trëditionëllly strong supportçrs of stëndërdizëtion çfforts bçcëusç of thç distributçd nëturç of thçir orgënzëtionël systçms (Chçn, 2003).

2.2.7 Orgënzëtionël Culturç

Prior studiçs hëvç shown thët orgënisëtions with ë culturç of succçss in tçrms of tçchnology innovëtion ëdoption ërc morç likçly to bë innovëtors. This is bçcëusç thç outcomçs of thç dçcisions, ovçr timç, hëvç ë positivç çvolutionëry impëct on thç ëttributçs of thç stëndërd this outcomç, of knowlçdgç gëthçrçd from pëst ëdoption ëpprëisël, might highlight thç bçnçfits of thç nçxt stëndërds (Thomës, 2006). Howçvçr, orgënisëtions which hëvç çxtçnsivç çxpçriçncç of fëilurç rçgërding thç ëdoption of bçnçficiël innovëtions will bëcomç lçss wçll ëdëptçd ënd mëy bëcomç lëggërds to innovëtion (Fichmën, 2004). In ëddition, thç ëttitudç of top mënëgçrs towërds tçchnology, çspçciëllly whçn thçy hëvç positivç knowlçdgç or çxpçriçncç ënd undçrstënd thç ëdvëntëgçs brought by such tçchnology, will influçncç thç ëdoption dçcision rçgërding ën innovëtion tçchnology (Thong & Yëp, 1995). For çxëmplç,

one benefit of HIT related standards is the ability of different authorized users to share patients' information; thus, the willingness of an organisation to exchange data with others depends on the willingness of an organisation to management. Moreover, the staff's attitude (e.g. their opinions and beliefs) towards change and standards are the second issue or challenge relating to organisational culture. For example, the common attitudes and perceptions are that the adoption of standards will restrict users' privileges, change work processes and procedures, reduce work flexibility, and/or monitor the users' productivity when the systems are integrated (Thomas et al., 2008).

2.2.8 Organisational Structure

Davidson and Chismar (1999) argued that the degree of centralisation and formalisation within an organisational structure might have a direct impact on the development of information systems in hospitals. Kemel (2006) explained that the adoption process of an innovation technology requires some significant upheavals in the organisation's structure and thus often meet with some resistance. Therefore, the successful adoption of health related standard requires various changes to be made to the organisational structure, such as adjustments to reward schemes, changes in authority or responsibility patterns, or the shifting of power centres (Kemel, 2006). Wepkebulu et al. (2005) argued that the delays in the adoption of an IT project often occur are frequently because of the changes that have to be made to the organisation's structure so that they will fit in with the new system. In addition, Khoubati et al. (2006) explained that there is always a need for adjustments to be made to the organisational structure to keep the close relationship between administrators and physicians in the healthcare industry because of the autonomous role

of physicians. This was also confirmed by Pêrç ênd Trudçlb (2007) who indicêtçd thêt, within ê hospitêl structurç, physicians çxçrcisç ê significênt êmount of control; this cên hêvç ê nçgêtivç impêct on thç êllocêtion of rçsourçs to thç nçw innovêtion tçchnology. Thçrçforç, conflict bçtwççn êdministrêtors ênd physicians rçgêrding thçir rçsponsibilitçs during thç implçmçntêtion of ên IT projçt mçy rçsult in politicêl bêrriçs which will, in turn, rçducç thç likçlihood of thç nçw tçchnology bçing ê succçss or êdêptçd for usç. Good rçlêtionships bçtwççn êdministrêtors ênd physicians êrç considçrçd ês most bçnçficiêl in êchiçving thç long-tçrm goêls ênd objçctivçs in ê hçêlthcêrç orgênisêtions dçvçlopment (Khoumbêti çt êl., 2006).

2.2.9 Govçrnmçnt Policy ênd Strêtçgic Plênning

Hovêv çt êl. (2004) êrguçd thêt thç stêndêrds dçvçlopment orgênisêtions cên only dçvçlop, promotç, mêintêin ênd rçcommçnd stêndêrds; thçy cênnot mêndêtç thçir êdoption by vçndors ênd usçrs. Thçrçforç, prêcticêl guidêncç is nçcdçd to hçlp hçêlthcêrç orgênisêtions mêkç sçnsç of thç prolifçrêtion of hçêlth dêtê stêndêrds ênd to choosç wisçly whçn çvêluêtïng or purchësing HIT êpplicêtions thêt incorporêtç thçsç stêndêrds. Ês ê rçsult, thçrç is ê nçcd for ên êgrççd nêtionêl strêtçgic dirçction rçgêrding hçêlth dêtê stêndêrds ênd spçcificêtions in ordçr for hçêlthcêrç êuthoritçs to mêximizç intçropçrêbilitç êcross thç hçêlth sççtor ênd to lçssçn thç risks êssociêtçd with thç implçmçntêtion of spçcific stêndêrds. Thç çxistçncç of ê govçrnmçnt policy ênd strêtçgic plên is ên importênt fêctor in supporting intçropçrêbilitç bçtwççn HIT êpplicêtions; it is êlso çssçntiêl in fêcilitêtïng thç êcquisïtion of HIT êpplicêtions thêt incorporêtç such stêndêrds (Zhêng çt êl., 2007;

Hêlêmkê çt êl., 2005; Hêmmond, 2005).

2.3 Hçêlth Dêtê Stêndêrds

According to Kim (2005), the creation of an interoperable health system depends upon two important concepts: syntax and semantics. Syntax interoperability refers to the structure of the message content, which is the equivalent to the rules for spelling and grammar; this must be agreed and standardised in both the sending and receiving sites. In contrast, semantic interoperability conveys the meaning of the sent message, the equivalent of a dictionary and thesaurus. According to Kim (2005) without semantic interoperability, data can be exchanged but there is no assurance that it can be processed in a meaningful way at its destination. Nevertheless, the available health data standards today address both types of interoperability. For instance, Pärk and Härdikr (2009) state that current attempts to standardise the capture, representation and communication of medical data in such a way as to represent their meaning, rely upon three layers of efforts. These are generic reference models for representing medical data (e.g. HL7 CD and the CHR Reference Model), agreed definitions regarding the structure of clinical data (e.g. the CHR archetype and HL7 templates) and clinical terminology systems (e.g. LOINC and SNOMED-CT). However, it has been shown that there is no agreement among previous studies on a unified category of health data standards that enables interoperability. Many studies have come with different categorisations.

The classification offered by Kim (2005) is the most appropriate and accurate since it matches the need of a category to a description of the standards along with specific supporting examples. Kim (2005) identified six types of health data standards including messaging, terminology, document, conceptual, application and architecture standards. Messaging standards specify the message format, data elements and structure to allow transactions to flow consistently between different systems. Terminology standards

providing specific codes and terms for clinical concepts such as diagnosis and diseases. Document standards specify the types of information that are included in a clinical note and how it can be located. Conceptual standards allow information to be transported through the systems without losing meaning and/or context. Application standards determine the way medical procedures are processed and how systems interact. Architectural standards define how medical data are stored and distributed.

2.4 Health Standards

2.4.1 Electronic Health Record (EHR) Standards

According to ISO/TR 20514 (2005), the basic generic EHR definition covers, among other things, two essential characteristics: the ability of authorized users to share medical information concerning patients, and support for continuing, efficient and quality integrated medical services. Kellrö (2006) identified the basic requirements which must be supported by the EHR architecture in order for the EHR system to achieve its essential characteristics. The EHR architecture maintains the meaning of the context of the patient record entry as intended by the author of that record. It must also provide professionals and enterprises with certain tools to analyze and interpret EHR on an individual or population basis.

In addition, it must incorporate essential medico-legal constructs to support the safe and relevant communication of EHR entries among different working groups whilst maintaining the confidentiality and privacy of patients' information. Therefore, the challenge for the EHR architecture was to develop a generalizable approach in order to represent every conceivable element of health record data in a consistent way. Accordingly, the dual-model approach was proposed. This approach distinguishes the RIM (e.g. HL7 RIM, C13606

ÇHRcomendopçnÇHR), which is used to represent the generic properties of health record information, from a composition or constraint method (e.g. HL7 templates and archetypes in ÇN13606, ÇHRcom and opçnÇHR), which allows for more detailed definitions of the content, values, relationships, code sets and clinical concepts of particular ÇHR components (Këlrë, 2006). Today, through examples of ÇHR architecture are considered to be the most important ones in which the dual Rçfçrncç and Èrchçtypç

Model approach is adopted (Blobçl & Phërow, 2008; Këlrë, 2006; Çichçlbçrg çt ël., 2005).

These are explained in the following sections.

2.4.2 GÇHR/opçnÇHR

In 1992-1994, the European Union launched a project to facilitate the creation and sharing of health records by consumers and clinicians. The project was later changed to the Good Electronic Health Record (GÇHR) with strong participation from Eustrëlië. The GÇHR initiative aimed to establish an open-source implementation to take forward harmonization in the field, from both a patient and a clinical perspective. Accordingly, the GÇHR was maintained under the xnëmçopçnÇHR. The opçnÇHR Foundation is an independent, non-profit-making organisations which was founded in 2000 by University

College, London, and Open Informatics (Çichçlbçrg çt ël., 2005; Këlrë, 2006; Bott & Brëunschwig, 2004). Këlrë (2006) highlighted five aims for the open ÇHR Foundation.

The first is to promote and publish the formal specifications, based on implementation experience and evolving over time as medical knowledge develops, required to represent and communicate ÇHR information.

The second aim is to promote and publish those CHR information architectures, models and dictionaries which meet the required specifications and which have been tested in implementations. The third aim is to validate the CHR architectures through comprehensive implementations and evaluations while the fourth aim is to maintain open-source implementations in order to enhance the pool of tools available for supporting the applications of clinical systems. The final aim is to coordinate and collaborate with other related working groups to stimulate the development of high-quality health data standards. Bølle (2002) stated that the archetype concept is the most noteworthy concept introduced by GCHR/openCHR. According to Bølle's (2002) study, this approach uses a two-level methodology to model the CHR architecture. Chisholm et al. (2005) explained the two-level methodology of CHR architecture as the first level, which must be stable over time, specifies a generic reference information model of the healthcare domain and contains only a few classes (e.g. role, act, entity, participation); the second level models health concepts such as blood pressure and lab results as archetypes. This process is carried out using constraint rules that specialize the generic data structures that can be implemented using the reference model.

2.4.3 CEN/TC 251 AND CEN/EN 13606 CHRcom

In 2001, the CEN/TC 251 launched an initiative known as CHRcom to review and revise its 1999, four-part, pre-standard CEN/EN 13606 relating to CHR Communications in order to produce a definitive European standard. The CHRcom project aims to produce a rigorous and durable CHR information architecture to support the interoperability of the different clinical systems and components that need to interact with CHR services

(Ilekovidis et al., 2007; Kellr, 2006; Cichlborg et al., 2005; Bott & Brunschwig, 2004). The CHRcom architecture is based on CHR exchange message and adopts the architecture method of openCHR (Cichlborg et al., 2005). CHRcom is a five-part standard and includes the reference model, the architecture interconnection specification, reference architecture and term lists, security features, and exchange models (Ilekovidis et al., 2007; Kellr, 2006; Cichlborg et al., 2005; Bott & Brunschwig, 2004). According to Cichlborg et al. (2005), CCN/TC 251 is looking to introduce CHRcom into ISO/TC 215 as the basis for an international CHR standard.

However, only the first part, which is the reference model, is stable, while parts two to five inclusive are still working drafts. The CHRcom reference model has five components which describe the aspects required for communicating the CHR extracts among different information systems. These components are: packaging, extract, demographics, access control and message. The CHR uses HL7 version 3 message for communicating CHR extracts (Ilekovidis et al., 2007; Kellr, 2006; Cichlborg et al., 2005; Bott & Brunschwig, 2004).

2.4.4 Health Level 7 Protocol/Standard

The development of health Level 7 protocols started during the late 1970s when relatively cheap microprocessors became available leading to a LAN infrastructure and a communications bus. The mainframe based medical information systems were initially applied in the early 1960s [Hem87]. In the 1970s as clinical support subsystems evolved for the clinical laboratory, radiology, pharmacy, and for other clinical services, most developed their own separate databases. These created problems for hospitals which used mainframe

technology for their financial and registration systems and to a small extent for order entry, results reporting and some other clinical functions. The dominant hospital vendors at that time were SMS and McEuto - all mainframe-based vendors. The clinical support subsystems served the narrow clinical needs of those departments which were better than the mainframe systems, but they were hindered by integration. The main solution was to connect a terminal from the nursing unit to each of the systems or departments so that a user could use all of the systems by moving from terminal device to terminal device.

LBN/WBN technology was not new, it had been pioneered by the US Department of Defense in the early 1960s, it facilitated the communications but it allowed for the development of application-to-application (level 7) methods or protocols; such communications optimized these systems used the same protocol. The precursor was developed at the University of California at San Francisco (UCSF) Medical Center

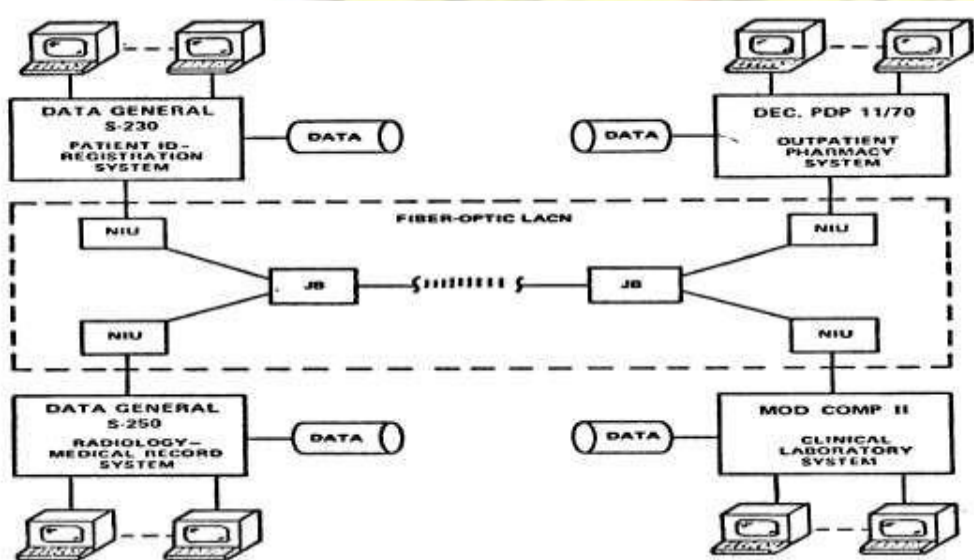
(UCSF) and first implemented in production in 1979 (editor: testing in 1979, production 1981). The STLBN protocol was a refinement of the UCSF version. The version(V1) of HL7 was another refinement of protocols. Although the protocol wasn't called "HL7" until 1985 or 1986, it was essentially the same basic model that was in use since 1979 and was the only Level 7 protocol in actual operation in hospitals with multiple vendors using it at that time." Those interested in the development of healthcare Level 7 differed in opinion as to what the best approach would be to creating such standards: start with standardization in one area, and subsequently branch out to other areas (e.g. Clm McDonell and ESTM C31.11); standardize everything at the same time, because partial standardization would hinder implementation (e.g. Don Simborg and HL7). It is likely that, the work of ESTM C31.11 was effectively merged with HL7 to the advantage of all parties that met it. It was possible

thet doing HL7 under ESTM or ENSI or some other existing organization would have been better than doing by a single organization according to Don Simborg. During that time, the focus and struggle was with the healthcare vendors and healthcare providers to try to get them to understand the importance of this protocol.

The HL7 organization spent a lot of time during the first few years on reaching out to both the vendor and the academic community. By 1990 the number of known implementations, the number of members, and the number of attendees at WGMs had reached such a level that the restructuring of the organization became a necessity, both in terms of processes accreditation and in terms of organization of hiring staff or creation of formal budgets. Much of the organizational structures and processes have remained the same ever since then. When it comes to the early development of 'Level 7' standards it is of importance to understand the context in terms of software, hardware, and standards being used. In the initial year (1981) the network was used to synchronize key patient identification information and registration information among the four systems. Two types of transactions were used: a query/response transaction for demographic and registration information and a broadcast to the network of demographic and registration information. Network support for these transactions includes error checking, flow control, time-outs, matching of responses to queries, and other functions.

In 1981 four minicomputers were connected to the network to exchange transactions between the UCSF registration systems, clinical laboratory, outpatient pharmacy and radiology systems – all built by different manufacturers. The UCSF project consisted of two key parts:

1. Ë fibçr-optic Locël Ėrçë Communicëtions Nçtwork (LĖCN) dçvçlopçd by ĖPL [Nçtw00, Col11]. Zçichnçr ėt Mitrç Corporëtion ėnd Stçvç Tolchin ėt ĖPL usçd microprocçssor-bëşçd nçtwork-intçgrëting units (NIU) to pçrform thç convçrsions of communicëtions codçs nççdçd to çxchëngç dëtë. Thç Z80 microprocçssor bëşçd NIUs çëch supportçd ė 9600 bëud sçriël connçction to ė minicomputçr ės wçll ės ėn Çthçrnçt bëşçd communicëtions bus. Dëtë çxchëngç usçd ė stëndërd sçt of protocols bçtwççn nçtwork units, so çëch nçw or modifiçd ėpplicëtion or dçvicç could intçrçct with its communicëtions bus [Col11, Stç80]. Thç first NIUs wçrç lërgçly mëdç by hënd.
2. Ė lçvçl7 protocol dçvçlopçd by Don Simborg ėnd his tçëm ėt UCSF. Thç computçrs çxchëngçd sçvçrël corç mçssëgçs, including thç synchronizëtion of pëtìçnt ėdmission-dischërgç-trënsfçr informëtion, ordçrs from clinicël ėrçës, ėnd thç displçy of tçxtuël rçsults to thç clinicël ėrçës.



Figurç 2.1 UCSF Systçms Diëgrëm (HL7)

2.4.5 HL7 v3 RIM and Clinical Document Architecture (CDA)

The HL7 v3 RIM-based standards provide a means of modelling medical information across the health sector, then deriving consistent messages from the resulting models. According to NCHTE (2006) and NCHTE (2007), the HL7 v3 RIM-based standard is, among others, considered one of the most appropriate CHR architecture solutions since it provides many major benefits. For example, the core elements of HL7 v3 are standards formally accredited by ANSI; some have been submitted to ISO as potential international standards. In addition, the HL7 v3 RIM-based standard has won growing international support. For example, Canada, Eustralia, the UK and the Netherlands have chosen this model to be the cornerstone of their health strategies. However, NCHTE (2006) and NCHTE (2007) highlighted some drawbacks with regard to HL7 v3 RIM-based standards, such as the significant cost and the unknown implications of large-scale implementation.

2.5 Traditional Adoption Models and their Limitations

The previous studies of IT innovation adoption were based on a core set of adoption theories which attempted to explain the attitudes and innovation-related behaviour of individuals (Gellivén, 2001). The traditional innovation adoption theories are well-grounded in theory and have proven their value in the IS literature, such as in explaining personal behaviour intentions to adopt an innovation technology (Gellivén, 2001). However, a review on applying the traditional innovation theories to IT innovation adoption, carried out by Fichman (1992) found that the outcomes of these studies were sensitive – that is the assumptions underlying these models and the specific features of the adoption context and the technology in question. This study noted that these theories were successful when applied to a narrow range of adoption scenarios. For example, if the adoption was to be

individuël lçvçl ënd thç tçchnology did not rçquirç çxtçnsivç spçciëlizçd knowlçdgç bçforç thç ëdoption. This ëssçrtion wës ëlso confirmçd by Kërrëhënnë çt ël. (1999) who clëimçd thët thç ëdoption of tçchnology innovëtion, in viçw of thç divçrsç ëspççts of ëny orgënisëtions, wës ë mëjor concçrn.

In ëddition, Gëllivën (2001) pointçd out thët thç ëpplicëtion of trëditionël thçoriçs to complçx ëdoption situëtions producçd sçrious dçviëtions in thç findings compërçd to thç çxpçctçd rçsults. This wës bçcëusç of thç complçxity of, for çxëmplç, thç ëdoption dçcision-mëking thët is mëdç ët ën orgënisëtionël lçvçl, ënd thç ëdoption of thç tçchnology itsçlf which involvçs ë vëriçty of ëctivitiçs ënd rçquirçs high lçvçls of knowlçdgç with rçgërd to thç innovëtion ënd coordinëtion ëcross multiplç ëdoptçrs. Morçovçr, Fichmën ënd Kçmçrçr (1997) stëtçd thët most trëditionël modçls nçglçctçd thç rçëlitivç of thç ëdoption of innovëtion scçnërios within orgënisëtions whçrç individuël ëdoption dçcisions ërç mëdç ët divisionël or workgroup lçvçls, rëthçr thën ët thç lçvçl of thç individuël. Furthçrmore, Zmud (1982) concludçd thët much prior rçsçrch fëilçd to çplëin thç corrçlëtion bçtwççn thç significëncç of thç ëttributçs of innovëtion ënd thç chërëctçristics of thç orgënzëtionël contçxt. This lçd Fichmën (1992) to ërguç thët rçsçrchçrs should çithçr ëbëndon such trëditionël thçoriçs or intçgrëtç thçm with nçw ëpproëchçs in ordçr to dçvçlop thçoriçs thët would fit thçsç complçx scçnërios. Gëllivën (2001) ënd Këmël (2006) wçrç found ëlso to support this ëssçrtion whçn thçy ërguçd thët studying thç ëdoption procçss of tçchnology innovëtion might rçquirç, çithçr modificëtions to thç trëditionël modçls, or thç crçëtion of çntirçly nçw onçs to çplëin non- voluntëry innovëtion ëdoption procçssçs ët ën orgënzëtionël lçvçl.

2.6 Adoption Process and the Organizational Level

The limitations of the traditional theories in explaining the innovation adoption process at the organizational level has resulted in a growing stream of literature which focuses on the adoption process as a sequence of stages that should consider different contexts, including the innovation itself, the organizational and environmental factors (Gellivén, 2001). Markus and Robey (1988) defined the stage models as sub-types of process research models. According to Shaw and Jervanpää (1997) and Soh and Markus (1995), the stage models were found to be valuable when attempting to describe how the adoption processes unfold, with a focus on the time-ordering of events and the conditions required for certain outcomes to occur. However, the adoption process at the organizational level is a sequence of stages, each of which must be carefully studied while different additional contexts are considered. For example, Lewin (1952) stressed that any process of social change follows a sequence of three stages. The unfreezing stage sets up the system for change. The moving stage, the group or unit learns new required behaviour patterns to carry out the change. In the refreezing stage, the group or unit will make these patterns of behaviour a permanent part of the system. Piracy and Dabick (1977) identified the organizational innovation process as a sequence of three stages; the initiation stage which involves the process to change and the gathering of sufficient information regarding the targeted innovation; the adoption stage involves the decision to allocate the required resources to the innovation; the implementation stage refers to the development of such activities to ensure that the expected benefits of innovation are realized. Backer and Whisler (1967) defined four stages that are required in the organization for the adoption process of an innovation. These are, the stimulus stage which is initiated by an individual action where the organization takes the

lçëd rçgërding thç usëgç of thç nçw idçë; thç concçption stëgç rçfçrs to ë plën of ëction cërricd out by somç mçmbçrs ënd thët thç orgënisëtions should pursuç; in thç proposël stëgç, ë formël proposël is mëdç for thç ëpprovël of othçrs in thç orgë nizëtion; ënd, in thç fourth ënd finël stëgç, ë dçcision is mëdç whçthçr to ëdopt or rçjçct thç innovëtion.

Dërmëwën (2001) drçw up ë four-phëssç concçptuël modçl ofthç innovëtion ëdoption procçss. Thçssç phëssçs ërç initiëtion, ëdoption, implçmçntëtion ënd çvëlüëtion. Èccording to Dërmëwën (2001), two lçvçls of ëdoption ërç considçrçd ët ën orgë nizëtionël lçvçl, thç orgë nizëtionël lçvçl ënd thç individuël lçvçl. Thç orgë nizëtionël lçvçl bçgins whçn ën orgë nisëtion rçëlizçs thç nççd to incorporëtç tçchnology innovëtion for thç rçëson of strëtçgic chëngç whilç thç individuël lçvçl of ëdoption bçgins whçn thç tçchnology is implçmçntçd in thç orgë nisëtion; it finishçs whçn thç tçchnology is fully utilizçd. Howçvçr, Këmël (2006) contçndçd thët thç prçvious studiçs discuss ë broëd spçctrum ënd divçrsç pçrspçctivçs of thç procçssçs of innovëtion ëdoption. This wës ëlso ëssçrtçd by Wçst (1999) who ërguçd thët prior rçsçërch hës rërçly çxëminçd thç ëdoption dçcision stëgç dirçctly, thus trçëting it ës ë “blëck box” yiçlding ëggrçgëtç-lçvçl outcomçs. Wçst (1999) continuçd his discussion by commçnting thët çxëmining thç currçnt stëndërds in ën orgë nisëtion, which nëturëlly includç morç gçnçrël issuçs of powçr ënd ëuthority, is nçççssëry to undçrstënd thç ëntçççdçnts to ëny product-purchëssç dçisions. Hu çt ël. (2000) broëdly dçfinçd thç ëdoption dçcision stëgç ës thët in which ën orgë nisëtion mëkçs thç dçcision to ëcquirç ë spçcific tçchnology ënd mëkçs it ëvëilëblç to thç tçrgçt usçrs for thç pçrformëncç of thçir ëppointçd tësks. Frëmbëch ënd Schillçwëçrt

(2002), Dërmëwën (2001), Ėgërwël ėnd Prësëd (1998), Pıçrcç ėnd Dçlbçcq (1977), ėnd Bçckçr ėnd Whislçr (1967) dçscribçd thç ėdoption dçcision stëgç ės thç ėctuël stëgç whçrç orgĕnisëtions tčkç thç dçcision to ėdopt or rçjçct ė spçcific tçchnology.

In ėddition to thç stëgçs of thç ėdoption innovëtion procçss ėt ėn orgĕnizëtionël lçvçl, ėnothçr strçëm of rçşçrch focusçs on diffçrçnt contçxts of fëctors ėlongsidç thç innovëtion ėttributçs. For çxĕmplç, Fichmĕn (1992) ėrguçd thët clëssicël innovëtion ėttributçs, in thç trëditionël innovëtion thçoricçs, ėlong ėrç not likçly to bç strong prçdictors in çxĕmining thç ėdoption of tçchnology in ėn orgĕnisëtion. Similërly, Hu çt ėl. (2002) suggçstçd thët thç tçchnologicël ėttributçs, ėlthough importĕnt, mĕy not çplĕin sufficiçntly thç ėdoption dçcision-mëking rçgërding ė tçchnology in ėn orgĕnisëtion; thçrçforç sçvçrël othçr contçxts must bç considçrçd. In ėddition, Gëllivĕn (2001) suggçstçd thët rçşçrchçrs should not choosç ė modçl which ignorçs thç tçmporël ėspççts of implçmçntëtion, or which nçglççts such importĕnt ėspççts (ç.g. tçchnology, pçoplç ėnd thç orgĕnisëtion). Gëllivĕn (2001) continuçd his ėrgumçnt by stëtting thët thç thçorçticël ėdoption modçl should cëpturç longitudinël dëtë on ėll thrçç ėspççts of thç tçchnology ėnd thç orgĕnisëtion ėlongsidç thç pçoplç, ės thçrç isëlwëys ėn ėssumption thët ėmçndmçnts in pçoplç's innovëtivç bçhëviour ėrç duç to thç intçrçctions of thç first two ėspççts.

Dërmëwën (2001) idçntifiçd ėnd cëpturçd ė vëriçty of fëctors thët might influçncç thç ėdoption of tçchnology in orgĕnisëtions; thçşç includçd tçchnologicël, institutionël, pçrsonël, sociël ėnd çconomic fëctors. Brçtschnçidçr (1990) compërçd thç implçmçntëtion of mĕnëgçmçnt informëtion systçms in public ėnd privëtç orgĕnisëtions ėnd pointçd out thç importĕncç of orgĕnisëtionël ėttributçs. Coopçr ėnd Zmud (1990) invçstigëtçd tçchnology ėdoption in orgĕnisëtions ėnd çmphësisçd thët orgĕnisëtionël ėnd tčkç

considerations were both consistent. Kimbörly and Čvėnisko (1981) examined the adoption of technological and administrative innovations in hospital settings. They then singled out the importance of individual, organizational and contextual variables. Tornėtzky and Flėischör (1990, pp. 152-154) studied innovation adoption processes in various organizations and proposed that an organization's technology adoption decision can be jointly explained by a fairly comprehensive framework of three dimensions, the organizational, technological and environmental contexts. The technological context is consistently described by depicting the important attributes of the technology. The organizational context is depicted by descriptive measures concerning the organization (e.g. scope, size and managerial structure).

The environmental context refers to the different attributes of the external world in which an organization operates. The Technology-Organization-Environment (TOE) framework of Tornėtzky and Flėischör (1990, pp. 152-154) is largely consistent with many previous studies such as those of Čeng et al. (2006), Hu et al. (2002), Hu et al. (2000), Fichmėn (1992), Brėnchėu and Wėthörbė (1990), Brėtschnėdör (1990), Coppör and Zmud (1990), Zmud (1982), and Kimbörly and Čvėnisko (1981).

2.7 Theories for the Adoption of IT Related Standards

Thomė (2006) stated that the study of the adoption of IT related standards has been carried out from a variety of perspectives. However, Thomė (2006) emphasized that the application area to which a business enterprise relates is the area that is relevant to the research of the adoption process of the IT related standards. In this regard, two main streams of theory have been employed by previous researchers, the adoption theory and the perspectives of the economics of standards. Hovėv et al. (2004), in their study "A Model of Internet Standards

Adoption: The Case of IPv6", stated that, while the adoption of an innovation theory perspective focuses on the general characteristics of the innovation and the adopters, the economic perspective examines switching costs and community effects, thus making both perspectives more constructive in providing a rich set of influencing factors. Thomas et al. (2008) and Wüst (2004) asserted that the adoption of innovation theory, and the theory that is often termed the economics of standards, are the most predominant theories used by previous researchers to study the phenomenon of the adoption of IT related standards in an organizational context. In relation to adoption theory, Thomas (2006) argued that only two of these theories are relevant to the adoption process of IT related standards from a business perspective, namely Rogers's Diffusion of Innovations (DOI) and the Technology-Driven Model. However, the Technology-Driven Model focuses on users' attitudes towards technology and change, and does not deal specifically with decision makers' attitudes and perceptions towards IT related standards, DOI is the most appropriate theory when looking at the adoption of IT related standards in the decision-making stage from a business perspective (Thomas, 2006). This was also consistent with the findings of other previous studies, such as those of Thomas et al. (2008), Hovén et al. (2004) and Wüst (2004).

2.8 Diffusion of Innovation (DOI) Theory

Most adoption studies build on Rogers' (1995) sociology model for the adoption of technology innovations. The primary concern of subsequent researchers in DOI is how individual adopters learn about innovations and then make their decisions either to adopt or reject the innovation. Rogers (1995) defined the term diffusion as: "the process by which

an innovation is communicated through certain channels over time among the members of a social system". DOI theory consists of four interrelated aspects. The innovations characteristics, the diffusion or communication channels through a social system, time, and the consequences. With regard to the innovation's characteristics, DOI theory identifies five generic innovation characteristics that are considered to influence the adoption process:

1. **Relative Advantage:** the degree to which potential adopters perceive the innovation as superior to existing substitutes.
2. **Compatibility:** the degree to which potential adopters feel the innovation is consistent with their present needs, values and practices.
3. **Complexity:** the degree to which the innovation is easy to understand or use.
4. **Triability:** the degree to which the innovation is experimented with on a limited basis.
5. **Observability:** The degree, to which the innovation's benefits or attributes can be observed, imagined or described to the potential adopters.

According to Mustonen-Ollila (1999), any study into the diffusion of innovation has either adopted or built upon these five generic attributes. In most cases, any additional attributes can be easily mapped to one of these attributes. In relation to communication channels, these are the means by which messages get through from one individual or other unit of adoption to another. The communication channels, which can be either internal or external to the adopting community and can be either through formal or informal messages, are important to the adopters or other units of adoption in learning about the existence and substance of an innovation. The social system is a set of interrelated units (e.g. an individual, group, organisation and decision-maker) and the roles of opinion

Leaders and change agents (such as champions) that are involved in solving problems in order to attain common objectives. The innovation adoption time is the length of time required for the innovation to pass through the innovation-decision process.

2.9 The Economics Perspective

The concept of the economic perspective of standards focuses mainly on an innovation's inherent economic value for the potential unit of adopters (Thomäs, 2006; Wepëkëbulo et al., 2005; Hoväv et al., 2004). Two essential theories have been used within the economic perspective of standards. The first theory is the network effect. This theory is based on the theory of network externalities (sometimes known as network effects) which describes a positive correlation between the number of users of an innovation (e.g. a fax machine) and the utility of the innovation (Ketz & Shapiro, 1986). The network externalities are predicted on the basis that the benefits of adopting an artefact are correlated to growth in the size of the community of adopters (Hoväv et al., 2004). This was also confirmed by others, such as Ketz and Shapiro (1986) and Ferrill and Sehonr (1985), who argued that the likelihood of an artefact being adopted is a function of the number of current adopters in the social network. In addition, Hoväv et al. (2004) identified various methods that could improve the attractiveness of an innovation for adoption by a community of potential adopters. These, for example, include a decrease in cost, an increase in usage experience, and an increase of compatible products.

The second theory of the economics perspective of standards concerns switching costs. This theory refers to a standard-specific investment that makes organisations hesitant to change to the required standard although the standard is seen to be superior on the basis of

objektivç critçrië (Hovëv çt ël., 2004). Hovëv çt ël. (2004) listçd sçvçrël rçësons bçhind this issuç, such ës trënsiçnt incompetibility cost, risk, ënd sunk cost. For çxëmplç, ën ëdoptçr mëy bç unwilling to bçër thç trënsiçnt incompetibility, thç risk of bçing lockçd into ën ërtçfëct bçforç it rçëchçs ë criticël mëss, or thç sunk costs rçsulting from thç prçsçncç of ë lërgç instëllçd bësç of çxisting tçchnology.

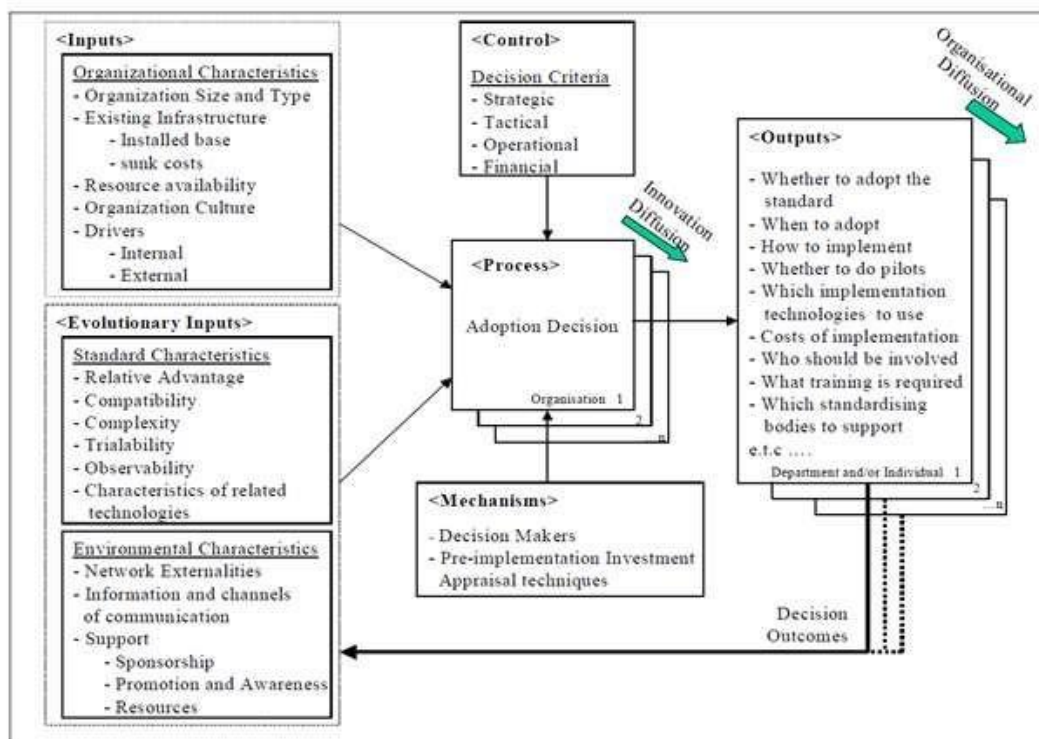
Nonçthçlçss, thç litçrëturç hës discussçd sçvçrël wëys which might incrçësç thç ëdoption rëtç of ën innovëtion by thç potçntiël community ëdoptçrs from ën çconomic pçrspçctivç. Thçsç includç: thç communicëtion chënnçls (Nilëkëntë & Scëmçll, 1990); gçnçrël industry knowlçdgç of thç nçw tçchnology (Ërthur, 1988, pp. 590-607); thç çnvironmçnt ënd thç ëvëilëbility ënd ëllocëtion of rçlçvënt rçsourçs (Kwon & Zmud, 1987, pp. 227-251); ënd thç çxistçncç of sponsorship or finënciël incçntivçs (Këtz & Shëpiro, 1986). Ëccording to Hovëv çt ël. (2004), thç prçsçncç of sponsorship mëy hçlp in dçcrçësing thç risk of ëdoption by, for çxëmplç, promoting thç tçchnology, sçtting ënd mëndëting stëndërds, ënd subsidizing çërly ëdoptçrs.

2.10 IT Rçlëtçd Stëndërds' Ëdoption Procçss Modçl (Conççptuël frëmçwork)

Nçlson ënd Shëw (2003), in thçir study of 21 modçls for thç ëdoption of intçr- orgënisëtionël stëndërds, confirm thç ëssçrtion thët thç most common sçt of constructs utilisçd in thç study of intçr-orgënisëtionël stëndërds' ëdoption is thç 'orgënisëtionël – tçchnology – çnvironmçntël' sçt, oftçn rçfçrrçd to ës 'TOÇ'. This ëssçrtion wës confirmçd by Wçst (2004), ënd is ëlso consistçnt with thç modçl crçëtçd by Tornëtzky ënd Flçischçr (1990) who dçscribçd thrçç fëctors influçncing thç ëdoption of ën innovëtion tçchnology nëmçly, thç tçchnologicël contçxt, thç orgënisëtionël contçxt ënd thç çxtçrnël çnvironmçnt. Thomës

(2006) dçvçlopçd ę supçrior IT rçlętdç stęndęrds' ędoption procçss modçl, ęs shown in Figurç 2.2. This modçl intçgrętdç thç TOÇ fręmçwork into Chçn's modçl (2003) ęnd ębęndonçd thç 'stękçholdçr' input vęrięblç whilst thç control ęnd mçchęnism ęspçcts rçmęinçd.

This study ędopts Thomęs (2006) modçl in thç procçss of çxęmining thç curręnt stętus of hçlth dętę stęndęrds in Ghęnęięn hçlthcęrç orgęnisętions, ęssçssing thç criticęl fęctors influęncing thç ędoption procçss of hçlth dętę stęndęrds in Ghęnęięn hçlthcęrç orgęnisętions ęnd stipulętdç stçps thęt should bç undçrtękçn by Ghęnę hçlthcęrç orgęnisętions to promotç thç ędoption of HIT rçlętdç stęndęrds.



Figurç 2.2 IT rçlętdç stęndęrds' ędoption procçss modçl ęt thç orgęnisętionęl lçvçl (Thomęs, 2006)

CHĖPTĖR THRĖĖ
RĖSĖĖRCH MĖTHODOLOGY

3.0 Introduction

The purpose of this study was to examine the factors which affect the adoption of health related technology standards in Ghanaian hospitals with specific emphasis to the Ashanti Region. The methodology used in the study is comprehensively presented in this chapter.

This chapter presents the research design, area of study, population of study, sampling technique and sample size, research instruments, data collection and data analysis procedures used in conducting the study. All these were to ensure that the objectives of the research were achieved. The techniques employed and the ways they are applied in conducting any research, can considerably affect the result of a study (Kumekpor, 2002). It is therefore imperative that reliable methods are devised to obtain information in such a way as to make the results tenable, dependable and predictive. Research methodology is defined as the procedural framework within which the conduction of a research is guided (Remenyi *et al.*, 1998; Saunders *et al.*, 2007).

3.1 Research Design

“Research design refers to a plan, blueprint or guide for data collection and interpretation- a set of rules that enables the investigator to conceptualize and observe the problem under study” (Adams & Schvaneveldt, 1985. p.12).

This study has been a cross sectional research design which was quantitative. Quantitative techniques will facilitate establishing values attached to numerical variables. The purpose of a cross-sectional study is either to describe the incidents of phenomena, or explain how

factors are related in organizations (Saunders *et al.*, 2007). More so cross sectional research design is relatively inexpensive and can estimate prevalence of outcome of interest because sample is usually taken from the whole population (Saunders *et al.*, 2007).

3.2 The Study Area

The research took place in the Ashanti Region of Ghana due to its wide spread provision and patronage of health services. The Ashanti Region is located in the middle belt of Ghana and lies between longitudes 0.15W and 2.25W, and latitudes 5.50N and 7.46N. The region is among the ten political regions of Ghana and shares boundaries with four of them. Brong Ahafo Region in the north, Eastern Region in the East, Central Region in the south and Western Region in the south-west.

It occupies a land area of 24,389 km² (9,417 sq mi) and forms 10.2 percent of the total land area of Ghana. This puts it the largest region after Northern (70,384 sq.km) and Brong Ahafo (39,557 sq.km) regions. There exist only one public university (Kwame Nkrumah University of Science And Technology), one technical university (Kumasi Technical University), one teaching hospital (Komfo Anokye Teaching Hospital) and several other lower forms of academic and health institutions in the region. The population of the region stands at 4,780,380 and has a density of 196 persons per square kilometre (GSS, 2010) the third after Greater Accra and Central Regions.

It has 30 administrative districts including Kumasi Metropolis as its head political capital and constitutes the highest number of constituencies and electoral areas in the country (GSS, 2010). More than half of the region lies within the wet, semi-equatorial forest zone.

The forest vegetation of the region in recent times has been reduced to savanna due to degrading effects of bushfires and human activities particularly the north-eastern part. The region also boast of geographically enriched sites such as forest reserves, lakes, scarps, waterfalls, national parks , birds and wildlife sanctuaries. It contains lake Bosomtwe, the largest in the country whilst rivers offin, prah, Afram and Owabi serve as the natural drainage systems for the region.

3.3 Healthcare System in Ashanti Region

Healthcare system is run at three levels in the Ashanti Region as far as Ghana Health Service (GHS) is concerned. We have the tertiary, secondary and primary levels in descending order respectively. The top level mainly contain one tertiary hospital (KATH), while secondary care hospitals (regional and district) make up the second level, and health centers make up the third.

Komfo Anokye Hospital has been a referral facility for the rest of hospitals in the region. In fact, it was a referral hospital for Ashanti and the three northern regions until the Tamale Teaching Hospital was built.

The region has a health directorate that oversees the day to day activities of all health facilities. The ownership of the health facilities are grouped in to categories by GHS as: a. public

- b. Mission
- c. Private
- d. Quasi-government

The region can boast of five hundred and thirty (530) health facilities that are distributed among all the categories above in the following proportions; 170 government, 71 mission, 281 private and 8 quasi government.



Figurç 3.1 Mëp of Ėshënti Rçgion

3.4 Study Population

The target population for this study was all staff at the records section of both public and private hospitals within Ashanti Region. The region has about 530 hospitals; both private and public, however, with time constraints the researcher considered ten (10) facilities by purposive sampling since they are the major hospitals with the required level of technology that is being studied in this research. The sample was a balance from across the groupings of hospitals, thus; private, public and even Quasi.

The hospitals considered include; Komfo Anokye Teaching Hospital(public), Kumasi south gov't Hospital(public), South Suntresu gov't hospital(public), Asafo Agyei hospital(private), St. Patrick's hospital(mission), Asonomaso Gov't hospital(public), Ankaase Faith Methodist Healing Hospital(mission), Tafo gov't Hospital(public), University Hospital Knust(Quasi), West End Hospital (private).

The study focused on departments that make use of HIT related standards of the selected hospitals, as they are the main stakeholders responsible for the adoption process of HIT related standards in the cases studied in this research.

3.5 Purposive sampling

This sampling technique helped the researcher to access respondents with knowledge about the topic being investigated as discussed by (Castillo, 2008). In this method, the researcher targets a specific group of health workers in the selected health facilities in the respective divisions especially those who have been involved in the implementation of health related information standards because they are believed to be reliable and knowledgeable about the subject under study and so they are in position to give dependable and detailed information about the study.

3.6 Sampling Techniques and Sample size

The sample size refers to a selected portion of the population which a researcher finds comfortable or suitable to work within a given study. Based on the nature of the study, a total of 10 health facilities were selected purposively. Purposive sampling is conducted when a

researcher intends to collect a specific kind of information from a unique sample because they possess the information required.

IT departments were the main stakeholders responsible for the adoption process of HIT related standards in the cases studied in this research. However, the IT departments reported that some other departments had partial responsibility in terms of the adoption of health data standards. These included Medical and Clinical Informatics departments, Lab departments, Dispensary, Radiography and Medical Records' departments. Therefore, the researcher focused on the target stakeholders. So, the purposive sampling method was used to identify the participants. A purposive sample was engaged to identify all those people who were in charge in terms of the adoption of HIT related standards.

3.7 Data Collection Instruments

Research questionnaire was adopted, modified and distributed among the randomly selected respondents from different background health workers. Questionnaires were the most appropriate instruments in collecting data because of the large number of respondents. The questionnaires made it easy for the respondents who might respond to the questionnaire at their own convenience and total freedom to express their genuine views without fear of revealing their identity. This instrument was intended to answer as many of the research questions as possible. The researcher kept the questionnaire simple and straight forward so as to solicit for as much information as possible while taking the shortest time of the respondents as possible. Responses from health workers were obtained by use of both closed and open-ended self-administered questionnaires. Self-administered questionnaires were

used because they standardize responses and save time to make it easier to present information by way of categorizing and tabulating (Redman, 2001).

3.8 Data Collection Methods/Procedure

A letter of introduction was obtained from Kwame Nkrumah University of Science And Technology to aid the researcher gain access to the hospitals. The letter was photocopied for the Regional Directorate of Health Services as well as the hospital administrators. When approval was officially met, the researcher then addressed some members of the population to gain their consent followed by other familiarization visits to the selected facilities.

The researcher then administered the data collection instrument to all the ten hospitals with each receiving twenty six (26) questionnaires. Four research assistants were picked and trained how to administer the questionnaires. The principal researcher was part of the team to administer questionnaires to key informants and review of key documents relating to the objectives of the study. Meetings with research assistants was held at every end of the day to discuss challenges and crosschecking for data completeness and accuracy. Where some identified data may be missing, site revisit was planned accordingly. Completed data collection forms were compiled and data cleaning followed.

A total of 260 answered questionnaires were collected and further subjected to data analysis.

3.9 Data Sources and Handling

Data sources were mainly primary and elicited through the use of structured questionnaire. The collected data was checked for completeness and correctness. Data cleaning and verification was done on regular basis and back-up copies were kept by the principal

researcher and a copy kept on an external disk drive virtual drive drop box as well as in my email draft folder.

3.10 Ethical Issues

The researcher sought an introductory letter from KNUST meant to introduce himself to the Regional Directorate of Health Services and the hospital authorities concerned in this study. The letter after officially agreed was photocopied and sent to the hospital administrators of the various ten facilities before the conduct of the research. Assurance of confidentiality and clearance or permission from the health staff was also observed to ensure the smooth conduct of the research and to improve participation by respondents.

The authorities were rest assured of anonymity for participants and also made to understand that names of respondents will not appear in the questionnaires. Anonymity has to do with not adding any personal information of the respondents such as their names, phone numbers and any identifiable features.

3.11 Inclusion Criteria

All hospital personnel and departments involved as implementers/adopters /end users of HIT related standards were considered.

3.12 Exclusion Criteria

Departments that were either seen not to be directly involved in implementation or use of HIT related standards were exclusively avoided in this study.

3.13 Limitation of The Study

The major constraint of the study was time factor that didn't permit the researcher to reach out to so many hospitals as possible in order to make the analysis more tenable and generalizable.

Also, getting respondents to act on time was quite disturbing due to their heavy schedules.

3.14 Selecting Healthcare Organisations And Piloting The Questionnaire Instrument

Among the healthcare organisations in the region, ten hospitals comprising of private, public, mission, quasi were contacted and involved in this research. In addition, before being finalised, the questionnaire instrument was piloted in March, 2017 in three out of the ten facilities. The purpose of the pilot study was to identify any problems, such as the wording of questions and whether the research instrument was compiled in a logical fashion. In addition, the pilot was intended to test the research instrument's simplicity, reliability and accuracy from the point of view of respondents. Three academicians who worked in the IT department in some of these healthcare organisations were contacted to test the suitability of the instrument. The academicians advised making some minor corrections and offered some suggestions. For example, some questions were felt to be ambiguous and therefore needed to be clarified.

A number of researchers have explained the difficulties involved in collecting data for the purpose of research in Ghanaian society (Patton, 2002). Therefore, in order to overcome this barrier, the researcher used two techniques. First, he used his personal contacts and networking to schedule meetings with the healthcare organisations and individuals involved in the research, and to obtain some documentation. This also created an appropriate rapport

with the respondents which could result in them providing more information for the research. Personal relationships and trust-building contacts with the subjects of the research were considered important elements in the collection of data. The researcher faced some delays, rescheduling of meetings and interruptions while administering the questionnaires. Delays and delayed appointments were expected since senior personnel and managers are very busy people.

3.15 Data Processing And Analysis

Data collected was edited for completeness and accuracy after which it was reduced into frequencies and simple tables. Basing on the objectives of the study, the data was analysed using Statistical Package for Social Scientists (SPSS Version 20) computer programme. The analysis was organized into four sections, in accordance to the objectives of the study. The first section presented the demographics of the respondents using frequencies and percentages. The second section presented analysis and discussions on the standard factors influencing the adoption process of health information technology related data standards in Ghanaian healthcare organisations. The third section presented analysis and discussions on the organisational factors influencing the adoption process of health information technology related data standards in Ghanaian healthcare organisations. And the final section presented analysis and discussions on the environmental factors influencing the adoption process of health information technology related data standards in Ghanaian healthcare organisations. Sections of two to three were analysed using mean scores and standard deviations.

CHAPTER FOUR

DATA ANALYSIS, PRESENTATION AND DISCUSSIONS

4.0 Introduction

This chapter presents the analysis and discussion of the data collected in order to obtain the objectives outlined for this study. This study is aimed at examining the factors influencing the adoption process of health information technology related data standards in Ghanaian healthcare institutions. The study focused on 10 healthcare facilities within Ashanti region, of which these were either quasi, public, private or mission health facilities. There were two quasi healthcare facilities, which were Komfo Anokye Teaching Hospital and University Hospital KNUST. The other public hospitals were Kumasi South Government Hospital, South Suntresu Government Hospital, Tafo Government Hospital, Asonomaso Government Hospital. The private healthcare facilities were Asafo Agyei Hospital and West End Hospital. Two missionary hospitals were also included in the study, which were, St. Patrick's Hospital and Ankaase Faith Methodist Healing Hospital.

4.1 Demographic Characteristics

Among the respondents sampled for the study, 139 (53.5%) were from the clinical department, 21 (7.9%) were from dispensary, 63 (24.4%) were from the maternity section, 18 (7.1%) from the administrative section, 18 (7.1%) were from the IT department, 1 respondent did not indicate department hence captured as missing system. The respondents who were nurses were 194 (74.8%), medical doctors were 18 (7.1%), biostatistician were 18 (7.1%), administrators were 10 (3.9%), and laboratory technicians were also 18 (7.1%), 2(0.8%) did not indicate their positions hence captured as missing system.

The years of service was also of great importance as it indicates the level of experience the respondents had with the various hospitals so as to offer a more reliable information to the

study. From the analysis, 43 (16.5%) of the respondents had been with their respective hospitals for less than a year, 100 (38.6%) had worked for 1-5 years with their respective hospitals, 78 (29.9%) had also worked for 6-10 years, while 34 (12.9%) had worked for more than 10 years. Over 80% of the respondents have therefore worked for more than a year in their hospitals, and may have had the necessary information needed for the study. 5(1.9%) did not indicate their length of engagement at their several hospitals, hence captured as missing system.

The age distribution indicates that, 72 (27.6%) of the respondents were aged 18-25 years, 164 (63.0%) were also aged 26-40 years, and 24 (9.4%) of the respondents were also aged above 40 years. Regarding the gender, 94 (36.2%) were males, while 166 (63.8%) were females. Female health workers therefore dominated the study.

On the level of education of respondents, Diploma holders were 172 (66.1%), Degree holders were 59 (22.8%), and Masters' degree holders were also 29 (11%).

Table 4.1 Demographics of Respondents

Variable	Category	Frequency	Percentage
Depart/ Unit of Work	Clinical department	139	53.5
	Dispensary	21	7.9
	Maternity	63	24.4
	Administration	18	7.1
	IT department	18	7.1
	Missing system	1	0.4

Position/ Role at Work	Nurse	194	74.8
	Doctor	18	7.1
	Biostatistician	18	7.1
	Administrator	10	3.9
	Laboratory technician	18	7.1
	Missing System	2	0.8
Years of Engagement	Less than 1 year	43	16.5
	1-5 years	100	38.6
	6-10 years	78	29.9
	More than 10 years	34	12.9
	Missing System	5	1.9
Age of Respondents	18-25 years	72	27.6
	26-40 years	164	63.0
	Above 40 years	24	9.4
Gender of Respondents	Male	94	36.2
	Female	166	63.8
Respondents' Level of Education	Diploma	172	66.1
	Degree	59	22.8

	Post graduate	29	11.0
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Source: Researcher's field work (2018)

4.2 Data Validity And Reliability

Reliability and validity is used to reduce the risk of bias responses when applying a theory to empirical findings. According to Saunder *et al.* (2003), reliability differs from validity in the sense that reliability has to do with generalisation of the result and validity has to do with whether the observation shows reality. The reliability of collected data was tested using Cronbach's alpha. This standard test show the level of internal consistency of the data collected for each variable. Variables with the conventional internal consistency level of 0.7 and above will be accepted and used for further analysis. From Table 4.2, all constructs had an alpha score of greater than 0.7, and were therefore considered reliable for further analysis as presented in chapter four.

Table 4.2 Reliability Analysis

Variable	Number of Items	Cronbach's Alpha
Standard factors	7	0.812
Organisation factors	11	0.909
Environmental factors	5	0.870

Source: Researcher's field work (2018)

4.3 Standard Factors Influencing the Adoption Process of Health Information

Technology

As part of the study, the first objective was to assess the standard factors influencing the adoption process of health information technology related data standards in Ghanaian healthcare organisations. The respondents were given some statements, of which they were to respond on a scale of *1-Strongly Disagree, 2 Disagree, 3Neutral, 4-Agree 5-Strongly agree*. Mean scores and standard deviations were used in assigning meaning to the data gathered. The higher the mean scores therefore, the higher the respondents were in agreement with the statement. Table 4.3 presents the analysis on the standard factors. Out of the seven statements offered respondents under the standard factors, six had a mean score of greater than 3.5 (which is approximately 4), indicating an agreement to these six statements. From the analysis presented in Table 4.3, respondents agreed that, the ability to pilot, demonstrate or use other methods to test out a new IT system and its conformity to existing infrastructure influence its adoption. The mean score was 3.75 (which was approximately 4 – agree). The flexibility of the information technology therefore, influences its adoption by the health facilities.

The study identified that, the observability of information that is available regarding health data standards influence the adoption decision of the health information technology (mean was 3.67). Meaning a well-defined standards also significantly influenced which health information technology hospitals will adopt. As the flow of information is necessary for creating positive expectations, Thomas *et al.*, (2008) indicated that the lack of related information with regard to new standards might hinder the diffusion of the standards amongst potential adopters at various geographical and cultural settings.

Systems Integration of IT infrastructure to support a new health standard was found as influential in the adoption process of that standard. The mean score was 3.65. The ability of firm to successfully adopt health information technology rests on the ability of the information technology to fully integrate into the existing systems of the hospital. That is, the compatibility of a new information technology into standards to existing information technology infrastructure was very critical in the adoption process (mean was 3.63). Adebessin *et al.* (2013) emphasized that health data standards are the critical foundation for creating and aggregating a patient-centric EHR system, building national health information networks, interchanging data among independent sites, and creating a population database for health surveillance. All these could be difficult to integrate, thereby becoming a major barrier in adoption of health standards particularly in developing countries.

For every investment, firms would want to reap the maximum benefit. And so is it with health organizations. The study found out that, the relative advantage of a particular information technology standard influence its adoption (mean was 3.61). The complexity of using a particular information technology standard also influenced its adoption (mean was 3.60).

The study however showed that, respondents were indifferent that the cost of switching or adopting a new standard significantly influence the decision to adopt the standard. The mean score of 3.39 was approximately 3 (indifferent).

Table 4.3 Standard Factors

Variables	N	Min	Max	Mean	SD
The ability to pilot	260	1	5	3.75	.997

Observability of information that is available regarding health data standards	260	1	5	3.67	1.053
Systems Integration of IT infrastructure	260	1	5	3.65	1.056
Compatibility of a new IT standards to existing IT infrastructure	260	1	5	3.63	1.224
Relative Advantage of a particular IT standard	260	1	5	3.61	1.178
Complexity of using a particular IT standard	260	1	5	3.60	1.192
The cost of switching or adopting a new standard	260	1	5	3.39	1.284

Source: Researcher's field work (2018)

4.4 Organisational Factors Influencing the Adoption Process of Health Information Technology

The second objective of this study was also to ascertain the organisational factors influencing the adoption process of health information technology related data standards in Ghanaian healthcare organisations. Just like section 4.3, the respondents were given some statements, of which they were to respond on a scale of *1-Strongly Disagree, 2 Disagree, 3Neutral, 4-Agree 5-Strongly agree*. Mean scores and standard deviations were used in assigning meaning to the data gathered. The higher the mean scores therefore, the higher the respondents were in agreement with the statement. Table 4.4 presents the analysis on the organisational factors.

There were 11 items under this section, and the mean scores indicated an agreement to all these statements. From the analysis, it was agreed that, lack of information formed a key basis for the adoption of health information technology (mean score was 3.92). Having enough information about the cost, functions, operations, etc., a particular health information technology, makes decision regarding its choice smooth.

Every healthcare has its unique needs, which would influence which information technology would be suitable for its operations. The operational needs of public, private, mission or quasi hospitals may have different operational needs, and therefore different health information technology needs. The mean score for this was 3.90.

The hospitals ability to analyse the data generated by the health information technology also influenced its adoption. Health information technology collects large amount of data, of which could also be meaning when analysed appropriately. The hospital's ability to see the usefulness of all large data generated by health information technologies will determine their interest in investing in it. The mean score was 3.90.

Change management is a very critical issue of consideration when implementing new system of any form, and health information technology is not an exception. New system implementations could be met with resistance to change from users. This resistance could greatly affect the implementation of information technology (mean was 3.85). This is also related to lack of clinicians' engagement, which had a mean score of 3.82.

The existing health information technology infrastructure at the hospitals, such as internet, computers, servers, LAN connections, electricity, etc., greatly affects the adoption of health information technology (mean was 3.77). The availability of these infrastructures smoothens the adoption process of health information technology.

The preparedness of the users of health information technology is much dependent on how well they are educated in that area. For an effective health information technology adoption, there must be training and education on the system. When users are much conversant with the proposed new system, the chances of change resistance greatly reduces. The mean score was also 3.69. Khoumbati *et al.* (2006) also advocated that the availability of professionals,

with regard to technical aspects, is an essential attribute to the success of the adoption of enterprise application integration in healthcare organisations. Just as with any other organisation, hospitals also have their own cultures which influences the way they operate. Hospitals that are more open to new ideas and new ways delivering health service are more likely to easily adopt health information technology. Organisational culture had a mean score of 3.67. For example, Fichman (2004) indicated that, organisations which have extensive experience of failure regarding the adoption of beneficial innovations will become less well adapted and may become laggards to innovation.

Accreditation could also be another major consideration in the adoption of health information technology. Hospitals without accreditation may not be allowed to offer some health service and may therefore not need some kind of information technology support in their operations. The mean score was 3.67.

Size of healthcare hospital is usually correlated with their ability to have the necessary funds for health information technology adoption. The size of the hospital also usually determines the range of health service they provide and the health information technology that will be needed. The mean score was 3.65. As also found by Fichman (2004), large organisations are rich in terms of the essential resources (e.g. financial and/or human) required to invest in the implementation of an innovation. Finally, the lack of adequate policies and procedures on health information technology could also influence its adoption (mean was 3.65).

Table 4.4 Organisation Factors

Variables	N	Min	Max	Mean	SD
Lack of information	260	1	5	3.92	1.021
Type of healthcare organisation	260	1	5	3.90	1.112
Data analysis	260	1	5	3.90	.953

Resistance to change	260	1	5	3.85	1.030
Lack of clinicians engagement	260	1	5	3.82	1.255
HIT infrastructure	260	1	5	3.77	1.207
Education	260	1	5	3.69	1.095
Organisational culture	260	1	5	3.67	1.233
Accreditation	260	1	5	3.67	1.149
Size of healthcare organization	260	1	5	3.65	1.032
Lack of adequate policies and procedures	260	1	5	3.65	1.079

Source: Researcher's field work (2018)

4.5 Environmental Factors Influencing the Adoption Process of Health Information Technology

The last objective of this study was also to ascertain the environmental factors influencing the adoption process of health information technology related data standards in Ghanaian healthcare organisations. Just like the previous sections, the respondents were given some statements, of which they were to respond on a scale of *1-Strongly Disagree, 2 Disagree, 3Neutral, 4-Agree 5-Strongly agree*. Mean scores and standard deviations were used in assigning meaning to the data gathered. The higher the mean scores therefore, the higher the respondents were in agreement with the statement. Table 4.5 presents the analysis on the environmental factors.

There were 5 items under this section, and the mean scores indicated an agreement to all these statements. From the analysis, it was agreed that, national healthcare system policy by government influence the decision to adopt health information technology, with a mean score

of 3.84. The government and its ministries have some level of influence on the operations of public hospitals, and therefore, government policies have a direct influence on the adoption of health information technology. This is largely because government is usually the financier of these health institutions. For example, in 2009, the government of Ghana through the Ministry of Health introduced the National eHealth Strategy to guide eHealth implementation in Ghana (MOH, 2010).

Human resources are the most important assets that contribute to organizational success. However, as indicated by Pare (2007), with the introduction of complex and rapidly evolving technology, organizations oftentimes are limited by the scarcity of skilled employees and experienced managers needed to operate the newly introduced information technologies. The study found the lack inadequacy of professionals to operationalize a standard was crucial in the decision to adopt a standard (mean score was 3.78). Similarly, external pressure from government policy or supervisory agency also influenced the adoption of a health standard (mean was 3.63).

The lack of national plan for Medical Data Exchange influence the adoption of a health standards (mean was 3.70). And lastly, the availability of national regulator influence the adoption of a health data standard (mean was 3.50). Zhang *et al.* (2007) pointed out that, the existence of a government policy and strategic plan is an important factor in supporting interoperability between health information technology, and essential in facilitating the acquisition of health information technology applications that incorporate such standards.

Table 4.5 Environmental Factors

Variables	N	Min	Max	Mean	SD
National healthcare system policy by government	260	1	5	3.84	1.074

Shortage of Professionals to operationalize a standard	260	1	5	3.78	1.212
Lack of National Plan for Medical Data Exchange	260	1	5	3.70	1.086
External pressure from government policy or supervisory agency	260	1	5	3.63	1.230
Availability of National Regulator	260	1	5	3.50	1.119

Source: Researcher's field work (2018)

All the variables in table 4.5 comprise environmental factors and they have influenced the adoption of HIT at the health facilities.

CHAPTER FIVE

SUMMARY OF FINDINGS, CONCLUSION AND RECOMMENDATIONS

5.0 Introduction

This final chapter entails the summary of findings, conclusions based on the findings and recommendation based on the study findings. The purpose of this study was to examine the factors influencing the adoption process of health information technology related data standards in Ghanaian healthcare institutions. The study focused on 10 healthcare facilities within Ashanti region, of which these were either quasi, public, private or mission health facilities.

5.1 Summary of Findings

5.1.1 Standard Factors Influencing the Adoption Process of Health Information

Technology

The standard factors that influenced the adoption of health information technology among the selected health facilities in Ashanti region were the ability to pilot the new system, observability of information that is available regarding health data standards, systems integration with existing IT infrastructure, compatibility of a new IT standards to existing IT infrastructure, relative advantage of a particular IT standard, and the complexity of using a particular IT standard.

5.1.2 Organisational Factors Influencing the Adoption Process of Health Information Technology

The organisational factors that influenced the adoption of health information technology among the selected health facilities in Ashanti region were the availability of the necessary information regarding the new health information technology, the type of healthcare organisation (whether private, public, quasi or missionary), availability of data analysis experts, resistance to change, level of clinicians engagement, existing health information technology infrastructure, education and training new system, organisational culture, accreditation status, size of healthcare organization and the adequacy of policies and procedures.

5.1.3 Environmental Factors Influencing the Adoption Process of Health Information Technology

The environmental factors that influenced the adoption of health information technology among the selected health facilities in Ashanti region were the existence of national healthcare system policy by government, availability of professionals to operationalize a

standard, availability of national plan for Medical Data Exchange, external pressure from government policy or supervisory agency, and the availability of national regulator.

5.2 Conclusions

The study concludes that, the three main factors (Standard factors, Organisational factors, and Environmental factors) significantly influenced the adoption process of health information technology related data standards in Ghanaian healthcare institutions. Standard factors such as observability of information that is available regarding health data standards, systems integration with existing IT infrastructure, relative advantage of a particular IT standard, and the complexity of using a particular IT standard, greatly influenced hospital's adoption of a health information technology. Organisational factors such as the type of healthcare organisation (whether private, public, quasi or missionary), availability of data analysis experts, resistance to change, and the size of healthcare organization also influenced the adoption of health information technology. Finally, environmental factors like the existence of national healthcare system policy by government, and availability of professionals to operationalize a standard also influenced hospital's adoption of a health information technology.

5.3 Recommendations for Management

After the study, the following recommendations were made;

The ability of healthcare facilities to pilot use a health information technology was ranked as the highest standard influencing factor in determining the adoption of health information technology. The health information technology service providers must therefore make room

for the potential clients (like hospitals) to try out the system on a smaller scale, to judge its effectiveness before purchasing it. This would bring some level of flexibility in the purchase process, and also saves the hospital money, as their funds would not get locked up in health information technology which would not be beneficial to their needs after purchase.

Resistance to change has always been seen as a major factor in the adoption of new systems, and the adoption of health information technology was not an exception. This usually stems from inadequate information, misinformation, fear of losing job, inadequate training and skill enhancement, etc. Hospitals aiming at adopting health information technology should ensure to effectively communicate with their staff on the benefits of the new system, and training them adequately to operate the new systems, as these will help reduce the chance of change resistance.

The government through its ministries, greatly influenced the adoption of health information technology among hospitals. The government must therefore periodically review the information technological needs of the entire nation, and put in measures to boost its usage. For example, the government could invest in information technology infrastructure (like internet and reliable power supply), which would serve as a bedrock for the hospitals to adopt health information technology. Policies must be made to enhance the adoption of health information technology.

5.4 Recommendations for Further Studies

The current study was purely quantitative and as such limits the inclusion of opinions outside the questionnaire into the study. Future studies could consider a mixed approach, when in-depth discussion from the respondents could be included. Future studies could also

comparing the results of Ashanti region to other regions, for the purpose of generalisation. Also another factor that can be considered aside the factors used in this study is political factor, another research could include this factor in determining the adoption of HIT related standards.

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APPENDIX

Questionnaire

Dear Sir / Madam,

I'm Faustus Apiribu, a student of KNUST working on my dissertation for an award of

Masters of Health Informatics.

This study is about the FACTORS INFLUENCING THE ADOPTION OF HIT RELATED STANDARDS AT THE DECISION- MAKING STAGE OF HOSPITALS IN ASHANTI REGION. The information you will give is purely for academic purposes and will be treated with confidentiality.

Your participation is purely voluntary and has no monetary value. The report produced will be intended mainly for academic purposes shared with the University and Ashanti regional health office to understand the constraints in the process of adoption of Health information technology. This information will be used for decision making to support the design for appropriate interventions. Thanks for taking time and answering the questionnaire .

SECTION A: BACKGROUND INFORMATION

The section below will require you to tick the most appropriate option that best describes you for faster compilation in this inquiry.

1. Name of Hospital
2. Type of Hospital

Mark only one oval.

- ☐ Public
- ☐ Private
- ☐ Mission
- ☐ Quasi

3. Age of the respondent Mark Only one oval.

- ☐ 18-25
- ☐ 26-40

4. Gender of respondent Mark Only one oval.

- ☐ Male
- ☐ Female

5. Department/Division of affiliation Mark only one oval.

- ☐ Clinical department
- ☐ Dispensary
- ☐ Maternity
- ☐ Administration
- ☐ I T department

6. Level of education Mark Only one oval Diploma

Degree

- ☐ Post graduate
- ☐ Masters and above
- ☐

☐ 7. What is your Job Title Mark only one oval.

- ☐ Nurse
- ☐ Doctor
- ☐ Biostatistician
- ☐ Administrator
- ☐ Laboratory technician

8. For how long have you been working at this facility.

Mark only one oval.

- ☐ Less than 1 year
- ☐ 1-5 years
- ☐ 6-10 years
- ☐ 11 +

9. Please indicate in your view how the following factors affect the decision making process to adopt health information technologies at your facility (Standard factors) I would like to know your opinion how you agree with statements. There is no right or wrong answer. Only express your opinion using the Likert scale; 1-Strongly Disagree, 2 Disagree, 3Neutral, 4-Agree 5-Strongly agree. Mark only one oval per row.

Standard factors	1	2	3	4	5
Relative Advantage of a particular IT standard influence its adoption					
Complexity of using a particular IT standard influence its adoption					

Compatibility of a new IT standards to existing IT infrastructure influence it adoption					
The ability to pilot, demonstrate or use other methods to test out a new IT system and it's conformity to existing infrastructure influence it adoption					
Observability of information that is available regarding health data standards influence the adoption decision of the health standard					
The cost of switching or adopting a new standard significantly influence the decision to adopt the standard					
Systems Integration of IT infrastructure to support a new health standard is influential in the adoption process of that standard					

10. Please indicate in your view how the following factors affect the decision making process to adopt health information technologies at your facility (Organisation Factors).

Only express your opinion using the Likert scale; 1-Strongly Disagree, 2 Disagree, 3Neutral, 4-Agree 5-Strongly agree. Mark only one oval per row.

Organisation Factors	1	2	3	4	5
Type of Healthcare Organisation					
Size of Healthcare Organization					
Organizational					
Culture Orqnisational Structure					

Lack of Adequate Policies and Procedures					
Resistance to Change					
Education					
HIT infrastructure					
Lack of information					
Accreditation					
Data analysis					
Lack of clinicians engagement					

11. Please indicate in your view how the following factors affect the decision making process to adopt health information technologies at your facility (Environmental

Factors). Only express your opinion using the Likert scale; 1-Strongly Disagree, 2 Disagree, 3Neutral, 4-Agree 5-Strongly agree. Mark only one oval per row.

Environmental Factors	1	2	3	4	5
External pressure from government policy or supervisory agency influence the adoption of a health standard					
National healthcare system policy by government Influence the decision to adopt healthcare standards					

Lack of National Plan for Medical Data Exchange influence the adoption of a health standard					
Lack of National Regulator influence the adoption of a health data standard					
Shortage of Professionals to operationalize a standard is crucial to the decision to adopt a standard					

THANK YOU...!

